

# INSTITUTIONAL RESEARCH

# Regenerative Medicine **UPDATE REPORT**

Member FINRA/SIPC

DSMB Recommends Trial be Paused...

Toll-Free: 866-928-0928 • www.DawsonJames.com • 101 North Federal Highway - Suite 600 • Boca Raton, FL 33432

# BioCardia Inc. (BCDA-NASDAQ) - Neutral Rated

July 24, 2023

Jason Kolbert

**Managing Director & Senior Analyst** ikolbert@dawsonjames.com

BioCardia announced that the Data Safety Monitoring Board (DSMB) has completed its prespecified data review for the ongoing Phase III pivotal CardiAMP Cell Therapy Heart Failure Trial and has recommended that the trial be paused. BioCardia is pausing the trial pending the one-year follow-up outcomes analysis for patients that

have been treated and those that have been enrolled but not yet treated.

# **Investment Highlights:**

#### The DSMB recommendation stated:

- "Based on an analysis of the trial data, the primary FS composite endpoint assessment and a supplemental analysis presented on 7/19/23, unrelated to any emergent safety events, the DSMB recommends pausing new patient enrollment and any potential crossover patient procedures pending an outcomes analysis of patients currently completing the one-year follow-up as well as the patients completing their imminently scheduled treatment.
- The DSMB recommends notifying currently enrolled patients completing their treatment sequence that the trial will be paused following their scheduled treatment to assess intermediate study results.
- The DSMB recommends the blind not be broken at this time to protect the integrity of the outcomes yet to be collected and to ensure that the study may be restarted without compromise after completion of the one-year data analysis."

According to the Company: "The blinded data report available to the company groups together all patients, including treated and control patients. That blinded data shows that the aggregate survival rate at follow-up is greater than that observed in recent similar large pivotal trials in patients with heart failure with reduced ejection fraction. The blinded data also shows improved health outcomes in aggregate for patients followed-up through all key visit dates through 12-months such as measured by the six-minute walk test, patient classification per the New York Heart Association system, quality of life measured using the Minnesota Living with Heart Failure questionnaire, and heart function as measured by the left ventricular ejection fraction. The blinded data does not disclose the difference in outcomes between the treated group and the control group of patients."

Valuation: We model to 2030 with probability of success factors in our models. In addition, in our free cash flow (FCFF), discounted EPS (EPS), and sum-of-the-parts (SOP) models, we apply a risk rate (r) of 30%. Our models are equal-weighted, averaged, and rounded to the nearest whole number to derive a fair-value target.

Risks: Partnership risks, Commercialization risks, financial risks, Clinical and Regulatory risks, and Legal and Intellectual Property risks.



oddreet blocaraia	
Stock Data	
52-Week Range \$1.33	- \$2.92
Shares Outstanding (mil.)	20.4
Market Capitalization (mil.)	\$40
Enterprise Value (mil.)	\$40
Debt to Capital	0%
Book Value/Share	\$2.62
Price/Book	0.8
Average Three Months Trading Volume (K)	4
Insider Ownership	38.4%
Institutional Ownership	15.9%
Short interest (mil.)	1.0%
Dividend / Yield	\$0.00/0.0%
BioCardia, Inc. (BCDA)	Drice (USD)





# **Exhibit 1. Income Statement**

Exhibit 1. Income Statement																	
Biocardia Inc: Income Statement (\$000)																	
BCDA: YE December	2018A	2019A	2020A	2021A	2022A	1Q23A	2Q23E	3Q23E	4Q23E	2023E	2024E	2025E	2026E	2027E	2028E	2029E	2030E
Net product revenue	282	300	23	1													
Collaboration agreement revenue	343	382	122	1,014													
BCDA-01 CardiaAMP Cell Therapy revenues US		0	0	0	0	0	0	0	0	0	0	3,054	6,127	7,170	8,219	10,304	14,469
BCDA-01 CardiaAMP Cell Therapy revenues EU					0	0	0	0	0	0	0	0	2,757	8,297	13,869	27,822	33,486
BCDA-02 CardiaAMP Cell Therapy revenues US						0	0	0	0	-	-	-	4,502	68,679	93,131	94,717	96,330
BCDA-02 CardiaAMP Cell Therapy revenues EU						0	0	0	0	-	-	-	-	-	64,974	98,437	165,706
BCDA-03 CardALLO Cell Therapy revenues US													-	680	1,706	3,423	5,149
BCDA-03 CardALLO Cell Therapy revenues EU	-												-	1,606	4,027	8,077	12,152
Total Product Sales	625	599	145	1,015	1,352	-			-	-	-	3,054	13,386	86,431	185,926	242,780	327,292
Product Sales & Royalties & Milestones	· -	-	-	-	212	64	-		-	64	- ′	3,054	10,629	78,135	107,082	116,521	128,101
Expenses																	
Cost of goods sold	517	543	4	24		0	0	0	0	0	0	733	3,079	19,015	39,044	48,556	65,458
			3%	2%	0%	25%	25%	25%	25%	#DIV/0!	#DIV/0!	24%	23%	22%	21%	20%	20%
Research and Development	8,453	8,876	9,809	8,558	8,834	2,384	2,226	2,319	2,412	9,276	9,739	10,226	10,738	11,275	11,838	12,430	13,052
					4%												
Selling, general and administrative	5,757	6,045	5,861	5,087	4,419	1,190	1,320	1,375	1,430	5,500	10,000	20,000	21,000	22,050	23,153	24,310	25,526
Total expenses	14.727	15.192	15.674	13.645	13.253	3.574	3.546	3.694	3.842	14.656	19.345	30.355	34.182	51.673	73.335	84.562	103.264
Operating income (Loss)	(14,102)	(14,593)	(15,529)	(12,630)	(11,901)	(3,574)	(3,546)	(3,694)	(3,842)	(14,656)	(19,345)	(27,301)	(20,796)	34,758	112,590	158,218	224,028
Interest expense	(14,102)	(14,595)	(10,029)	(12,030)	(11,301)	(3,374)	(3,340)	(3,034)	(3,042)	(14,030)	(13,343)	(27,301)	(20,790)	34,738	112,390	130,210	224,020
Interest Income	118	23	21	q													
Other expense	(3)	(1)	504	(2)	6	9											
Total other income	115	(1)	504	(2)	0	9				_			_	_	_	_	
Pretax Income	(13.987)	(14,571)	(15.004)	(12.623)	(11,907)	(3,501)	(3.546)	(3.694)	(3,842)	(14.656)	(19.345)	(27,301)	(20,796)	34,758	112.590	158.218	224.028
Income Tax Benefit (Provision)	(13,987)	(14,571)	(15,004)	(12,623)	(11,907)	(3,501)	(3,546)	(3,694)	(3,842)	(14,656)	(19,345)	(27,301)	(20,796)	8,342	31,525	47,466	76,170
Tax Rate	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	24%	28%	30%	34%
GAAP Net Income (loss)	(13,987)	(14,571)	(15,004)	(12,623)	(11,907)	(3,501)	(3,546)	(3,694)	(3,842)	(14,656)	(19,345)	(27,301)	(20,796)	26,416	81,065	110,753	147,859
Deemed Dividend on Preferred Stock	(13,301)	(14,371)	(10,004)	(12,023)	(11,501)	(5,501)	(3,340)	(5,054)	(0,042)	(14,000)	(13,545)	(21,501)	(20,750)	20,410	01,000	110,133	141,055
GAAP-EPS	(0.37)	(0.92)	(1.48)	(0.75)	(0.67)	(0.17)	(0.13)	(0.14)	(0.14)	(0.58)	(0.71)	(1.00)	(0.76)	0.96	2.92	3.97	5.29
GAAP EPS (dill)	(0.37)	(2.13)	(1.55)	(0.29)	(0.33)	(0.09)	(0.06)	(0.06)	(0.07)	(0.28)	(0.34)	(0.47)	(0.36)	0.46	1.39	1.89	2.52
Weighted shares basic	38.285	15.761	10,118	16.917	17.721	20,177	27.191	27,218	27,245	25.458	27.314	27,423	27.533	27.643	27.754	27.865	27.977
Weighted shares dil	38,285	15,761	13,445	44,209	36,000	40,000	57,098	57,155	57,212	52,866	57,355	57,585	57,816	58,047	58,280	58,513	58,748
weignieu snares uii	38,283	13,136	13,445	44,209	30,000	40,000	37,098	37,133	31,212	5∠,866	37,355	57,585	37,810	38,047	58,280	30,513	30,748

Source: Dawson James estimates, company reports



## Companies mentioned in this report:

#### **Important Disclosures:**

#### **Price Chart:**



Price target and ratings changes over the past three years:

Initiated – Buy – September 17, 2019 – Price Target \$24.00

Update – Buy – November 20, 2019 – Price Target \$24.00

Update - Buy - February 18, 2020 - Price Target \$24.00

Update – Buy – May 5, 2020 – Price Target \$24.00

Update – Buy – July 7, 2020 – Price Target \$24.00

Update - Buy - August 13, 2020 - Price Target \$24.00

Update - Buy - October 9, 2020 - Price Target \$24.00

Price Target Change – Buy – November 11, 2020 – Price Target \$14.00

Price Target Change – Buy – March 2, 2021 – Price Target \$5.00

Rating Change – Buy to Neutral – April 15, 2021 – Price Target NA

Update - Neutral - June 24, 2021 - Price Target NA

Update - Neutral - December 14, 2021 - Price Target NA

Rating Change – Buy – January 24, 2022 – Price Target \$4.0

Update – Buy – February 3, 2022 – Price Target \$4.0

Update - Buy - February 14, 2022 - Price Target \$4.0

Update – Buy – March 3, 2022 – Price Target \$4.0

Update – Buy – March 30, 2022 – Price Target \$4.0

Update Price Target Change – Buy – April 19, 2022 – Price Target \$3.0

Update – Buy – May 18, 2022 – Price Target \$3.0

Update – Buy – August 31, 2022 – Price Target \$3.0

Update – Buy – October 3, 2022 – Price Target \$3.0

Rating Change – Buy to Neutral – November 10, 2022 – Price Target \$NA

Update - Neutral - December 16, 2022 - Price Target \$NA

Update - Neutral - March 7, 2023 - Price Target \$NA

Update - Neutral - April 21, 2023 - Price Target \$NA

Update - Neutral - June 8, 2023 - Price Target \$NA

Update - Neutral - June 22, 2023 - Price Target \$NA

Update - Neutral - July 24, 2023 - Price Target \$NA

Dawson James Securities, Inc. (the "Firm") is a member of the Financial Industry Regulatory Authority ("FINRA") and the Securities Investor Protection Corporation ("SIPC").

The Firm does not make a market in the securities of the subject company(s). The Firm has NOT engaged in investment banking relationships with the subject company in the prior twelve months, as a manager or co-manager of a public offering and has NOT received compensation resulting from those relationships. The Firm may seek compensation for investment banking services in the

BioCardia Inc. 7/24/23 Page 3 of 4



future from the subject company(s). The Firm has NOT received any other compensation from the subject company(s) in the last 12 months for services unrelated to managing or co-managing of a public offering.

Neither the research analyst(s) whose name appears on this report nor any member of his (their) household is an officer, director or advisory board member of these companies. The Firm and/or its directors and employees may own securities of the company(s) in this report and may increase or decrease holdings in the future. As of June 22, 2023, the Firm as a whole did not beneficially own 1% or more of any class of common equity securities of the subject company(s) of this report. The Firm, its officers, directors, analysts or employees may affect transactions in and have long or short positions in the securities (or options or warrants related to those securities) of the company(s) subject to this report. The Firm may affect transactions as principal or agent in those securities.

Analysts receive no direct compensation in connection with the Firm's investment banking business. All Firm employees, including the analyst(s) responsible for preparing this report, may be eligible to receive non-product or service-specific monetary bonus compensation that is based upon various factors, including total revenues of the Firm and its affiliates as well as a portion of the proceeds from a broad pool of investment vehicles consisting of components of the compensation generated by investment banking activities, including but not limited to shares of stock and/or warrants, which may or may not include the securities referenced in this report.

Although the statements in this report have been obtained from and are based upon recognized statistical services, issuer reports or communications, or other sources that the Firm believes to be reliable, we cannot guarantee their accuracy. All opinions and estimates included in this report constitute the analyst's judgment as of the date of this report and are subject to change without notice.

The securities of the company discussed in this report may be unsuitable for investors depending on their specific investment objectives and financial position. This report is offered for informational purposes only and does not constitute an offer or solicitation to buy or sell any securities discussed herein in any jurisdiction where such would be prohibited. Additional information is available upon request.

## **Ratings Definitions:**

- 1) **Buy**: The analyst believes the price of the stock will appreciate and produce a total return of at least 20% over the next 12-18 months;
- Neutral: The analyst believes the price of the stock is fairly valued for the next 12-18 months:
- 3) **Sell**: The analyst believes the price of the stock will decline by at least 20% over the next 12-18 months and should be sold.

The following chart reflects the range of current research report ratings for all companies followed by the analysts of the Firm. The chart also reflects the research report ratings relating to those companies for which the Firm has performed investment banking services.

Current as of 17-Jul-23

	Company		Investment	
	Coverage		Banking	
				% of
Ratings Distribution	# of Companies	% of Total	# of Companies	Totals
Market Outperform (Buy)	25	69%	2	5.50%
Market Perform (Neutral)	11	31%	2	5.50%
Market Underperform (Sell)	0	0%	0	0.00%
Total	36	100%	4	11.00%

## **Analyst Certification:**

The analyst(s) whose name appears on this research report certifies that 1) all of the views expressed in this report accurately reflect his (their) personal views about any and all of the subject securities or issuers discussed; and 2) no part of the research analyst's compensation was, is, or will be directly or indirectly related to the specific recommendations or views expressed by the research analyst in this research report; and 3) all Dawson James employees, including the analyst(s) responsible for preparing this research report, may be eligible to receive non-product or service specific monetary bonus compensation that is based upon various factors, including total revenues of Dawson James and its affiliates as well as a portion of the proceeds from a broad pool of investment vehicles consisting of components of the compensation generated by investment banking activities, including but not limited to shares of stock and/or warrants, which may or may not include the securities referenced in this report.

BioCardia Inc. 7/24/23 Page 4 of 4