

INSTITUTIONAL RESEARCH

Biotechnology UPDATE REPORT

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Anavex Life Sciences Corp. (NASDAQ/AVXL)

BUY Rated: 2-73 Shows a Disease Modifying Effect in Rett's Patients

Anavex announced that long-term clinical study results from the U.S. ANAVEX2-73-RS-001 study demonstrate a disease-modifying effect of ANAVEX2-73 for adult patients with Rett syndrome.

Investment Highlights:

Trial Background: In the U.S. ANAVEX2-73-RS-001 trial, of all 25 patients who both started and completed the randomized, double-blind, placebo-controlled study, 24 patients voluntarily enrolled in the 12-week open label extension (OLE) study, receiving once daily oral liquid ANAVEX2-73 formulation for further evaluation of long-term safety, tolerability, and effectiveness of ANAVEX2-73 (blarcamesine) in patients with Rett syndrome. The 12-week extension study was subsequently further extended to 36 weeks.

Trial Results: The effect of ANAVEX2-73 in the double-blind part of the RS-001 study was maintained in the open label 12-week extension study. In fact, 2-73 exhibited both symptomatic and disease modifying effects in the treatment of Rett syndrome in a clinical setting. Patients assigned first to 2-73 in the double-blind part of the study and who continued on the open label extension (OLE) study had a statistically significant (p = 0.01147) reduction in disease severity when compared with patients assigned first to placebo in the double-blind part of the study and who then received ANAVEX2-73 during the open label extension (OLE) part of the study - a criterion for classification as a disease modifying agent. Continued improvement from the drug, as measured with the Rett Syndrome Behavior Questionnaire (RSBQ) total score, was observed from the start of the double-blind study to the end of the open label extension part. Patients previously on placebo, who switched to ANAVEX2-73 (blarcamesine) in the OLE part of the study experienced improvement during the OLE part. Additionally, disease progression, which is defined as change in Rett syndrome disease severity with time, was also reduced with long-term treatment with ANAVEX2-73. Patients assigned to 2-73 at the start of the double-blind study experienced more benefit of drug effect than could be explained by symptomatic benefit alone - hence, ANAVEX2-73 (blarcamesine) exhibited both symptomatic and disease modifying effect.

Valuation. Our valuation is based on our therapeutic models and associated assumptions projected to 2030. Our model assumes multiple financial raises, so our share count is based on a projected, fully diluted out-year basis. Given the early nature of the company and its dependence on clinical trial outcomes in the CNS space, we apply a probability of success (50%) in our models. On top of this, we also add a 30% risk rate in our free cash flow to the Firm (FCFF), our discounted EPS (dEPS), and sum-of-the-parts (SOP) models. We equal weight and average these metrics and then round to the nearest whole number to derive our price target.

Risks to our thesis include: (1) commercial; (2) regulatory; (3) clinical; (4) market share; (5) financial; (6) investment; and (7) intellectual property.

June 28, 2023

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Current Price	\$8.08
Price Target	\$39.00



Stock Data 52-Week Range \$7.44 \$15.24 Shares Outstanding (mil.) 80.8 Market Capitalization (mil.) \$653 Enterprise Value (mil.) \$500 Debt to Capital 0% Book Value/Share \$0.56 Price/Book 5.6 Average Three Months Trading Volume (K) Insider Ownership 2.9% Institutional Ownership 33.6% Short interest (mil.) 21.9% Dividend / Yield \$0.00/0.0%





Exhibit 1. Income Statement (\$ in thousands)

Exhibit 1. Income Statem	тепт (ф п	ii tiibusaii	us)													
Anavex Life Sciences Corp																
Anavex: YE Sept 30	2019A	2020A	2021A	2022A	1Q23A	2Q23E	3Q23E	4Q23E	2023E	2024E	2025E	2026E	2027E	2028E	2029E	2030E
Revenue																
Anavex2-73 AD U.S.		-	-	-						-	-	996,342	1,332,252	1,067,282	1,244,145	1,348,343
Anavex2-73 AD ROW			-	-						-	-	1,235,807	1,285,239	1,103,163	1,350,272	1,606,824
Anavex2-73 Rett's Syndrome			-	-	-	-	-	-		28,192	71,890	586,623	747,945	915,484	933,794	952,470
Anavex2-73 Parkinson's Dimentia PDD									-	-	-	177,649	241,602	369,651	439,885	480,732
Total Product Revenues	-	-	-	-	-	•	-	-	-	28,192	71,890	2,996,421	3,607,037	3,455,581	3,968,096	4,388,368
% Chg																
% Sequential Growth																
Milestones																
% Sequential Growth																
Total Revenues (\$000)	_									28,192	71,890	2,996,421	3,607,037	2 455 591	3,968,096	4,388,368
***			<u> </u>		<u> </u>	•	•		•	20,192	71,890	2,990,421	3,007,037	3,433,361	3,300,030	4,300,300
Expenses Cost of Goods Sold (10%)		_	_	_						_	-	223,215	261,749	217,045	259,442	295,517
		_	-	-	-	-	-	-	-	-	-	223,215	201,749	217,045	259,442	295,517
Accounting and Audit Fees	_		_		0	0	0	0	2		_	_	•	_	_	_
Amortization and deprectiation	2	2	2	2	U	U	U	0	2	2	2	2	2	2	2	2
Bank charges and interest																
Consulting Fees																
Insurance																
Investor relations																
Legal fees																
Management fees																
Office and miscellanous expense																
Registration and filing fees																
Rent and administration																
Research and Development	22,260	25,232	32,267	41,326	11,307	11,363	11,420	11,477	45,567	37,003	30,049	24,401	19,815	16,091	13,067	10,611
Salaries and wages																
Travel																
Website design and maintence																
General and Administrative	6,847	5,857	9,205	13,320	2,883	3,000	3,000	3,000	11,883	27,500 64,504	45,000	45,450	45,905	46,364	46,827	47,295
Operating expenses	31,287 (31,287)	31,088 (31,088)	41,474 (41,474)	54,647 (54,647)	14,189 (14,189)	14,364 (14,364)	14,420 (14,420)	14,477 (14,477)	57,451 (57,451)	(36,312)	75,050 (3,160)	293,068 2,703,353	327,470 3,279,567	279,501 3,176,080	319,337 3,648,759	353,425 4,034,943
Oper. Inc. (Loss) Oper Margin	(31,287) NM	(31,066) NM	(41,474) NM	(54,647) NM	(14,169) NM	(14,364) NM	(14,420) NM	(14,477) NM	(57,451) NM	(36,312) NM	(3,160) NM	2,703,353	3,279,367	3,176,060	3,646,759	4,034,943
Other income (expense)	2,466	14101	14101	14101	14101	14101	14141	14101	14101	14101	14101	•		•		
Research and Development incentive	299			682												
Interest and financing fees	207			(25)						(25)	(25)	(25)	(25)	(25)	(25)	(25
Accretion of debt discount	116															
Change in fair value of derivative liability	(151)															
Debt conversion expense	(42)															
Loss on settlement of accounts payable																
Loss on extinguishment of debt				(733)												
Foreign exchange gain (loss) Financing related charges and adjustments				(733)												
Other non-operating income																
Non-operating Income (expense)	2,894	-	2,129	(75)		-	-	-	-	(25)	(25)	(25)	(25)	(25)	(25)	(25
Financial Income, Net	,			` -/						` -/	,,	, ,	(14)		l ` - ′	,
Financial Expenses, Net		4,830	4,555		(1,132)				(1,132)							
Pretax Income	(28,393)	(26,258)	(36,918)	(54,722)	(13,057)	(14,364)	(14,420)	(14,477)	(57,451)	(36,337)	(3,185)	2,703,328	3,279,542	3,176,055		
Pretax Margin	NM	NM	NM	NM	NM	NM	NM	NN								
Income Tax Benefit (Provision)	(82)	(23)	(155)	(319)	(50)	(1,436)	(1,442)	(1,448)	(4,376)	(6,541)	(924)	892,098	1,180,635	1,238,661	1,423,006	1,573,618
Tax Rate	0	0		1%	10%	10%	10%	10%	8%	18%	29%	30%	31%	31%	31%	319
GAAP Net Income (loss)	(28,475)	(26,280)	(37,074)	(50,068)	(13,107)	(12,927)	(12,978)	(13,030)	(52,042)	(29,797)	(2,261)	1,811,230	2,098,907	1,937,393	2,225,728	2,461,300
Net Margin	NM	NM		NM	NM	NM	NM	NM	NM	NM	NM	0.60	0.58	0.56	0.56	0.56
GAAP-EPS Non GAAP EPS (dil)	(0.65) (0.65)	(0.45) (0.45)	(0.53) (0.53)	(0.65) (0.65)	(0.17) (0.17)	(0.16) (0.16)	(0.16)	(0.16) (0.16)	(0.65) (0.65)	(0.36) (0.36)	(0.03)	20.22 20.22	22.51 22.51	19.97 19.97	22.05 22.05	23.43 23.43
Wgtd Avg Shrs (Bas)	(0.65) 48,906	(0.45) 58,195	(0.53) 69,869	(0.65) 77,278	(0.17) 78,304	(0.16) 78,383	(0.16) 78,461	(0.16) 78,540	78,422	(0.36) 78,736	79,051	79.368	79.686	19.97 80,005	22.05 80,326	23.43 80,648
Wgtd Avg Shrs (Dil)	48,906	58,195	69,869	77,278	78,304 78,304	79,087	79,878	80,677	79,487	82,714	86,073	79,568 89,568	93,204	96,989	100,927	105,025
	10,500	50,135	03,003	11,210	. 0,004	, 5,007	. 0,070	50,017	13,701	02,7 14	00,073	03,508	33,204	30,339	100,021	.00,020

Source: Dawson James estimates, company reports



Risk Analysis

Clinical Trial Risk. Anavex is dependent on the outcome of multiple clinical trials. The failure rates associated with disease conditions such as Alzheimer's are historically very high.

Commercial Risk. Anavex hopes to compete in the CNS markets, which have traditionally been dominated by large pharma and biotechnology companies with deep pockets (funding and resources), which may make it difficult for Anavex to compete unless the molecule is deemed to be truly differentiated.

Financial Risk. Anavex is likely to require additional capital raises before the company can be self-sustaining. There can be no guarantees that the company will be able to raise the needed capital.

Investment Risk. Anavex is a small capital company, which can translate into high volatility and risk for investors. The company has no revenues and is dependent on the clinical progress of its therapeutics.

Intellectual Property. Anavex may face I.P. challenges, forcing the company to defend its patents or itself against claims that the company is infringing on other patents. We do know that the lead product is protected by a composition of matter patent to 2033.

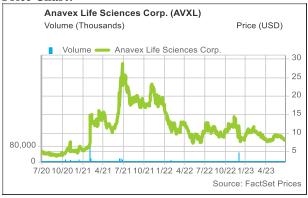
Market Share Risk. The central nervous system (CNS) market is competitive and tends to be dominated by large pharma and large well-established biotechnology companies.

Regulatory Risk. Anavex, even with good clinical data, could face extensive delays and other regulatory setbacks.

Companies mentioned in this report:

Important Disclosures:

Price Chart:



Price target and rating changes over the past three years:

Initiated – Buy – July 24, 2019 – Price Target \$16.00

Update – Buy – July 31, 2019 – Price Target \$16.00

Update - Buy - August 7, 2019 - Price Target \$16.00

Update – Buy – September 5, 2019 – Price Target \$16.00

Update – Buy – September 17, 2019 – Price Target \$16.00

Update – Buy – October 24, 2019 – Price Target \$16.00

Update – Buy – December 2, 2019 – Price Target \$16.00

Update – Buy – December 4, 2019 – Price Target \$16.00

Update – Buy – February 4, 2020 – Price Target \$16.00

Update – Buy – February 7, 2020 – Price Target \$16.00

Update - Buy - May 8, 2020 - Price Target \$16.00



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Update – Buy – May 22, 2020 – Price Target $16.00
Update - Buy - June 16, 2020 - Price Target $16.00
Update – Buy – July 1, 2020 – Price Target $16.00
Update – Buy – October 15, 2020 – Price Target $16.00
Update – Buy – November 6, 2020 – Price Target $16.00
Update – Buy – December 15, 2020 – Price Target $16.00
Price Target Change – Buy – February 19, 2021 – Price Target $16.0 to $19.00
Update – Buy – April 5, 2021 – Price Target $19.00
Update – Buy – April 12, 2021 – Price Target $19.00
Update - Buy - May 19, 2021 - Price Target $19.00
Update – Buy – June 8, 2021 – Price Target $19.00
Price Target Change – Buy – June 21, 2021 – Price Target $35.00
Update - Buy - June 28, 2021 - Price Target $35.00
Update - Buy - October 27, 2021 - Price Target $35.00
Update – Buy – November 24, 2021 – Price Target $35.00
Update – Buy – January 11, 2022 – Price Target $35.00
Update - Buy - February 1, 2022 - Price Target $35.00
Update – Buy – February 4, 2022 – Price Target $35.00
Update - Buy - February 10, 2022 - Price Target $39.00
Update – Buy – June 15, 2022 – Price Target $39.00
Update - Buy - August 2, 2022 - Price Target $39.00
Update - Buy - August 9, 2022 - Price Target $39.00
Update – Buy – October 18, 2022 – Price Target $39.00
Update – Buy – November 8, 2022 – Price Target $39.00
Update – Buy – November 28, 2022 – Price Target $39.00
Update – Buy – November 30, 2022 – Price Target $39.00
Update – Buy – December 5, 2022 – Price Target $39.00
Update – Buy – February 2, 2023 – Price Target $39.00
Update – Buy – February 7, 2023 – Price Target $39.00
Update – Buy – March 9, 2023 – Price Target $39.00
Update – Buy – March 30, 2023 – Price Target $39.00
Update – Buy – May 9, 2023 – Price Target $39.00
Update – Buy – June 6, 2023 – Price Target $39.00
Update - Buy - June 13, 2023 - Price Target $39.00
Update – Buy – June 28, 2023 – Price Target $39.00
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- 2) Neutral: The analyst believes the price of the stock is fairly valued for the next 12-18 months:
- 3) **Sell**: The analyst believes the price of the stock will decline by at least 20% over the next 12-18 months and should be sold.

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Current as of 22-Jun-23

	Company Coverage		Investment Banking	
				% of
Ratings Distribution	# of Companies	% of Total	# of Companies	Totals
Market Outperform (Buy)	26	72%	2	5.50%
Market Perform (Neutral)	10	28%	2	5.50%
Market Underperform (Sell)	0	0%	0	0.00%
Total	36	100%	4	11.00%

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