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## Dare Bioscience (NASDAQ/DARE)

### BUY QIDP Designation For DARE' BV-1

*DARE-BV1 Picks Up the QIDP designation for the treatment of bacterial vaginosis (BV) in women. This is a validation of sorts for the treatment of this sometimes serious infection for which current treatment options are not adequate.*

### Investment Highlights

**One and Done for BV.** DARE-BV1 is in development for bacterial vaginosis (BV). Differentiating characteristics include a gel technology which allows for local delivery and a onetime application. With high cure rates, (as high as 86%), the product appears superior to the standard of care treatments that average 50%.

**Filling A Gap.** In today's age of choices and liberation and equality of the sexes, large gaps still exist among the various contraception modalities. Whether it's hormonal or mechanical, no one product seems to meet the needs of all comers. Ovaprene has been designed to partially address this gap (which includes ~40M women in the U.S. alone) as a hormone-free, effective, and monthly self-administered mechanical device, easy to use product.

**Female Viagra. Yes, Its time.** Female Sexual Arousal Disorder – FSAD is real, and Sildenafil cream (the active ingredient of Viagra) has shown efficacy to address a segment of the female population (10M plus sexually active women) that are currently living with the disorder. Although FSAD affects more women than erectile dysfunction affects men, there are currently no approved products on the market

**A Large Opportunity for Ovaprene.** In 2016, contraception products had more than \$6B in sales. Bayer's Mirena IUS and Merck's NuvaRing are the leading products in this space. However, each of these administers hormones to their patients, despite recent trends toward nonhormonal methods. Other important factors include convenience, efficacy, and favorable side effects. Dare's Ovaprene fulfills all four features, creating a brand new product category for contraception. Dare hopes to not only attract consumers who already use nonhormonal methods but also convert those who currently use hormonal products.

**Opportunity for DARE-BV1.** The current market for the treatment of bacterial vaginosis is highly genericized. Symptoms often reoccur even after current antibiotic treatments, leaving room for a more effective, one-time solution. DARE-BV1 has the same API (clindamycin) as some currently approved treatments, leaving them to believe that their path to approval will be successful.

August 13, 2019

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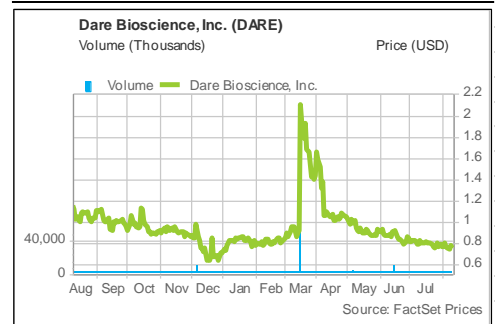
**Current Price** \$0.75  
**Price Target** \$4.00

Estimates	F2019E	F2020E	F2021E
<b>Expenses (\$000s)</b>	\$ 12,624	\$ 13,851	\$ 15,199
1Q March	\$ 3,083	\$ 3,324	\$ 3,648
2Q June	\$ 3,388	\$ 3,199	\$ 3,510
3Q September	\$ 3,410	\$ 3,592	\$ 3,943
4Q December	\$ 2,743	\$ 3,735	\$ 4,099

	F2019E	F2020E	F2021E
<b>EPS (diluted)</b>	\$ (0.84)	\$ (0.50)	\$ (0.32)
1Q March	\$ (0.27)	\$ (0.12)	\$ (0.08)
2Q June	\$ (0.29)	\$ (0.12)	\$ (0.07)
3Q September	\$ (0.16)	\$ (0.13)	\$ (0.09)
4Q December	\$ (0.13)	\$ (0.13)	\$ (0.09)

EBITDA/Share	(\$0.65)	(\$0.44)	(\$0.35)
EV/EBITDA (x)	0.0	0.0	0.0

Stock Data	
52-Week Range	\$0.60 - \$3.25
Shares Outstanding (mil.)	16.7
Market Capitalization (mil.)	\$13
Enterprise Value (mil.)	\$9
Debt to Capital	0%
Book Value/Share	\$2.20
Price/Book	1.2
Average Three Months Trading Volume (K)	512
Insider Ownership	18.5%
Institutional Ownership	7.0%
Short interest (mil.)	4.7%
Dividend / Yield	\$0.00/0.0%



Update Report - August 13, 2019 - Buy - Price Target \$4.00

**Please find Important Disclosures beginning on Page 9.**

**Opportunity for Sildenafil cream.** In a press release, the FDA recognized Female Sexual Dysfunction as one of 20 diseases of "high priority and focused attention." In June 2019, they also approved Vyleesi, a treatment for hypoactive sexual desire disorder. These two factors speak to their motivations about future drug approval, leaving them to predict a high probability of approval. Oral sildenafil has already proved statistically significant results in increasing genital blood flow in women, further bolstering the probability of success for the product.

**Valuation:** We assume that DARE-BV1 will be commercialized in 2021 and that Ovaprene will be commercialized in the U.S. in 2023 and in the EU in 2025. For Sildenafil cream, we expect commercialization in the U.S. in 2024 and in the EU in 2026. We assume a 30% discount rate in our Free Cash Flow to the Firm (FCFF), Discounted EPS (dEPS), and Sum-of-the-Parts (SOP) models due to the reasonable risk associated with each product. This results in models which are equally weighted and rounded to the nearest whole number with a \$4.0 price target. We acknowledge that our risk rate (30%) combined with our probability of success factors in our model combine to restrain the target valuation. On clinical and commercial progress, we would need to re-evaluate these assumptions, suggesting more upside exists with positive progress.

**Risk to our thesis, include the following:** (1) commercial; (2) regulatory; (3) clinical; (4) manufacturing; (5) financial; (6) liability; and (7) intellectual property. We review these and other risks in the risk section of this report.

## Modeling Assumptions

1. We present therapeutic models for the company's three products, DARE-BV1, Ovaprene, and Sildenafil. For each of these products, we apply just a 50% probability of success. One could argue that this is conservative as each product has either demonstrated a viable mechanism of action or established proof of concept in well-designed Phase 2 trials.
  - a. DARE-BV1. We assume DARE-BV1 has a 50% probability of success, with commercialization in the U.S. in 2021 with a price of \$200. We assume modest price increases of just 1% annually.
  - b. Ovaprene. We assume Ovaprene has a 50% probability of success, with commercialization in the U.S. in 2023 and in the EU in 2025. We note that an EU trial may not be required to file, depending on U.S. results; however, for conservatism, we assume an EU trial. We assume Ovaprene will have a price comparable to NuvaRing, beginning at \$1650 per year and a y/y price increase of 1%.
  - c. Sildenafil. We assume Sildenafil has a 50% probability of success, with commercialization in the U.S. in 2024 and in the EU in 2025. We assume Sildenafil will have a price comparable to Viagra for men, beginning at \$1950 per year and a y/y price increase of 1%.
2. We assume a royalty product model for all three products. We model a 25% royalty to Dare based on top-line revenues. As part of our calculus, we assume research and development expenses are offset by a partnership that will reduce the financial burden. We do not assume zero R&D, as we expect the company to remain active in both new product development and in the participation of existing products. These assumptions also impact of SG&A line, where we estimate just 10% annual growth in expenses. Our COGS assumptions are set to 17% of revenues, and this may prove to be conservative.
3. Our company valuation is based on a fully diluted out year share count, with capital raises and issued shares in 3Q19 and 1Q20. We use a 30% risk rate in our FCFE, dEPS, and SOP models. This risk rate is in addition to our therapeutic models "probability factor."

### Exhibit 1. Ovaprene (U.S.)

U.S. - Ovaprene													
	2018	2019	2020	2021	2022	2023	2024	2025	2026	2027	2028	2029	2030
Women using contraceptives ('000)	41,650	42,500	43,350	44,217	45,101	46,003	46,923	47,862	48,819	49,796	50,791	51,807	52,843
40% unsatisfied	16,660	17,000	17,340	17,687	18,041	18,401	18,769	19,145	19,528	19,918	20,317	20,723	21,137
50% shorter-acting & reversible	8,330	8,500	8,670	8,843	9,020	9,201	9,385	9,572	9,764	9,959	10,158	10,361	10,569
22% on non-hormonal methods	9,163	9,350	9,537	9,728	9,922	10,121	10,323	10,530	10,740	10,955	11,174	11,398	11,626
Target Patient Population ('000)	20,825	21,250	21,675	22,109	22,551	23,002	23,462	23,931	24,410	24,898	25,396	25,904	26,422
Market share						1%	2%	2%	3%	3%	4%	4%	5%
Patients treated						230,017	351,926	478,619	610,239	746,933	888,850	1,036,145	1,188,977
Cost \$1500/year (NuvaRing) 10% premium						\$ 1,650	\$ 1,667	\$ 1,683	\$ 1,700	\$ 1,717	\$ 1,734	\$ 1,752	\$ 1,769
Price Change							1%	1%	1%	1%	1%	1%	1%
Revenues ('000)						\$ 379,528	\$ 586,484	\$ 805,595	\$ 1,037,405	\$ 1,282,481	\$ 1,541,414	\$ 1,814,817	\$ 2,103,327
Probability of Success						50%	50%	50%	50%	50%	50%	50%	50%
<b>Adjusted Revenues (M)</b>						<b>\$ 189,764</b>	<b>\$ 293,242</b>	<b>\$ 402,797</b>	<b>\$ 518,702</b>	<b>\$ 641,241</b>	<b>\$ 770,707</b>	<b>\$ 907,408</b>	<b>\$ 1,051,664</b>
Assume Royalty Model 25%						\$ 47,441	\$ 73,311	\$ 100,699	\$ 129,676	\$ 160,310	\$ 192,677	\$ 226,852	\$ 262,916

Source: Dawson James

### Exhibit 2. Ovaprene (EU)

EU - Ovaprene													
Year	2018	2019	2020	2021	2022	2023	2024	2025	2026	2027	2028	2029	2030
Women using contraceptives ('000)	45,815	46,750	47,685	48,639	49,611	50,604	51,616	52,648	53,701	54,775	55,871	56,988	58,128
40% unsatisfied	18,326	18,700	19,074	19,455	19,845	20,241	20,646	21,059	21,480	21,910	22,348	22,795	23,251
50% shorter-acting & reversible	9,163	9,350	9,537	9,728	9,922	10,121	10,323	10,530	10,740	10,955	11,174	11,398	11,626
22% on non-hormonal methods	10,079	10,285	10,491	10,701	10,915	11,133	11,355	11,583	11,814	12,051	12,292	12,537	12,788
Target Patient Population ('000)	22,908	23,375	23,843	24,319	24,806	25,302	25,808	26,324	26,851	27,388	27,935	28,494	29,064
Market share						0%	0%	1%	1%	2%	2%	3%	3%
Patients treated						-	-	131,620	268,505	410,813	558,706	712,350	871,916
Cost \$1500/year (NuvaRing) 10% premium						\$ 1,650	\$ 1,667	\$ 1,683	\$ 1,700	\$ 1,717	\$ 1,734	\$ 1,752	\$ 1,769
Price Change							1%	1%	1%	1%	1%	1%	1%
Revenues ('000)						\$ -	\$ -	\$ 221,539	\$ 456,458	\$ 705,365	\$ 968,889	\$ 1,247,687	\$ 1,542,440
Probability of Success								50%	50%	50%	50%	50%	50%
<b>Adjusted Revenues (M)</b>						<b>\$ -</b>	<b>\$ -</b>	<b>\$ 110,769</b>	<b>\$ 228,229</b>	<b>\$ 352,682</b>	<b>\$ 484,444</b>	<b>\$ 623,843</b>	<b>\$ 771,220</b>
Assume Royalty Model 25%						\$ -	\$ -	\$ 27,692	\$ 57,057	\$ 88,171	\$ 121,111	\$ 155,961	\$ 192,805

Source: Dawson James

**Exhibit 3. DARE-BV1**

	2018	2019	2020	2021	2022	2023	2024	2025	2026	2027	2028	2029	2030
Total BV Population ('000)	21,200	21,836	22,491	23,166	23,861	24,577	25,314	26,073	26,856	27,661	28,491	29,346	30,226
19% unsatisfied/Target patient population ('000)	4028	4149	4273	4402	4534	4670	4810	4954	5103	5256	5413	5576	5743
Market share				3%	5%	7%	10%	11%	12%	12%	12%	12%	12%
Patients treated				132,045	226,677	326,869	480,964	544,933	612,306	630,675	649,595	669,083	689,156
Price				\$200	\$202	\$204	\$206	\$208	\$210	\$212	\$214	\$217	\$219
Price Change					1%	1%	1%	1%	1%	1%	1%	1%	1%
Revenues ('000)				\$ 26,409	\$ 45,789	\$ 66,688	\$ 99,108	\$ 113,412	\$ 128,708	\$ 133,895	\$ 139,291	\$ 144,904	\$ 150,744
Probability of Success				50%	50%	50%	50%	50%	50%	50%	50%	50%	50%
<b>Adjusted Revenues (M)</b>				<b>\$ 13,205</b>	<b>\$ 22,894</b>	<b>\$ 33,344</b>	<b>\$ 49,554</b>	<b>\$ 56,706</b>	<b>\$ 64,354</b>	<b>\$ 66,947</b>	<b>\$ 69,645</b>	<b>\$ 72,452</b>	<b>\$ 75,372</b>
Assume Royalty Model 25%				\$ 3,301	\$ 5,724	\$ 8,336	\$ 12,388	\$ 14,176	\$ 16,088	\$ 16,737	\$ 17,411	\$ 18,113	\$ 18,843
Revenue to Daré				\$ 3,301	\$ 5,724	\$ 8,336	\$ 12,388	\$ 14,176	\$ 16,088	\$ 16,737	\$ 17,411	\$ 18,113	\$ 18,843

**Exhibit 4. Sildenafil Cream (U.S.)**

Year	2018	2019	2020	2021	2022	2023	2024	2025	2026	2027	2028	2029	2030
Total FSAD Population ('000)		20,625	21,038	21,458	21,887	22,325	22,772	23,227	23,692	24,165	24,649	25,142	25,645
% seeking treatment 50% ('000)		10,313	10,519	10,729	10,944	11,163	11,386	11,614	11,846	12,083	12,324	12,571	12,822
Market share							5%	8%	11%	13%	14%	14%	14%
Patients treated							569,292	929,084	1,303,040	1,570,756	1,725,415	1,759,923	1,795,122
Price							\$ 1,950	\$ 1,989	\$ 2,029	\$ 2,069	\$ 2,111	\$ 2,153	\$ 2,196
Price Change								1%	1%	1%	1%	1%	1%
Revenues ('000)							\$ 1,110,119	\$ 1,847,948	\$ 2,643,582	\$ 3,250,452	\$ 3,641,907	\$ 3,789,040	\$ 3,942,117
Probability of Success							50%	50%	50%	50%	50%	50%	50%
<b>Adjusted Revenues (M)</b>							<b>\$ 555,059</b>	<b>\$ 923,974</b>	<b>\$ 1,321,791</b>	<b>\$ 1,625,226</b>	<b>\$ 1,820,953</b>	<b>\$ 1,894,520</b>	<b>\$ 1,971,059</b>
Assume Royalty Model 25%							\$ 138,765	\$ 230,994	\$ 330,448	\$ 406,307	\$ 455,238	\$ 473,630	\$ 492,765

Source: Dawson James

**Exhibit 5. Sildenafil Cream (EU)**

Year	2018	2019	2020	2021	2022	2023	2024	2025	2026	2027	2028	2029	2030
Total FSAD Population ('000)			20,625	21,038	21,458	21,887	22,325	22,772	23,227	23,692	24,165	24,649	25,142
% seeking treatment 50% ('000)			10,313	10,519	10,729	10,944	11,163	11,386	11,614	11,846	12,083	12,324	12,571
Market share							5%	5%	8%	11%	13%	14%	14%
Patients treated								569,292	929,084	1,303,040	1,570,756	1,725,415	1,759,923
Price								\$ 1,950	\$ 1,989	\$ 2,029	\$ 2,069	\$ 2,111	\$ 2,153
Price Change									1%	1%	1%	1%	1%
Revenues ('000)								\$ 1,110,119	\$ 1,847,948	\$ 2,643,582	\$ 3,250,452	\$ 3,641,907	\$ 3,789,040
Probability of Success								50%	50%	50%	50%	50%	50%
<b>Adjusted Revenues (M)</b>								<b>\$ 555,059</b>	<b>\$ 923,974</b>	<b>\$ 1,321,791</b>	<b>\$ 1,625,226</b>	<b>\$ 1,820,953</b>	<b>\$ 1,894,520</b>
Assume Royalty Model 25%								\$ 138,765	\$ 230,994	\$ 330,448	\$ 406,307	\$ 455,238	\$ 473,630

Source: Dawson James

**Valuation.** We apply therapeutic probabilities of success in our product models, see model assumptions for complete details. For all three products, we apply a 50% probability. To this we then apply a 30% discount rate on our Free Cash Flow to the Firm, Discounted EPS and Sum-of-the-Parts models which are equally weighted, averaged and rounded to the nearest whole number to derive our \$4.00 price target. Our assumptions are based on out year estimates (2030) and assume a fully diluted share count (assume multiple capital raises).

### Exhibit 6. Free Cash Flow Model

Average												
	4											
Price Target	3											
Year	2019											

DCF Valuation Using FCF (mln):												
units ('000)	2019E	2020E	2021E	2022E	2023E	2024E	2025E	2026E	2027E	2028E	2029E	2030E
EBIT	(12,502)	(13,723)	(11,764)	(10,831)	37,584	65,705	121,958	181,506	243,102	308,391	377,298	449,780
Tax Rate	0%	0%	0%	0%	0%	0%	15%	20%	30%	33%	37%	37%
EBIT (1-t)	(12,502)	(13,723)	(11,764)	(10,831)	37,584	65,705	103,664	145,205	170,171	206,622	237,697	283,361
CapEx	-	-	-	-	-	-	-	-	-	-	-	-
Depreciation	1	-	-	-	-	-	-	-	-	-	-	-
Change in NWC	-	-	-	-	-	-	-	-	-	-	-	-
FCF	(12,501)	(13,723)	(11,764)	(10,831)	37,584	65,705	103,664	145,205	170,171	206,622	237,697	283,361
PV of FCF	(12,501)	(10,556)	(6,961)	(4,930)	13,159	17,696	21,477	23,141	20,861	19,484	17,242	15,811
Discount Rate	30%											
Long Term Growth Rate	1%											
Terminal Cash Flow	986,879											
Terminal Value YE2030	55,066											
NPV	168,991											
NPV-Debt												
Shares out ('000)	48,502	2030E										
NPV Per Share	3											

Source: Dawson James

### Exhibit 7. Discounted-EPS Model

Current Year	2019
Year of EPS	2030
Earnings Multiple	10
Discount Factor	30%
Selected Year EPS	\$ 9.27
NPV	5

Discount Rate and Earnings Multiple Varies, Year is Constant							
Earnings Multiple		Discount Rate					
		0%	5%	10%	15%	20%	25%
0		0	0	0	0	0	0
5		27.10	16.25	9.96	6.24	3.98	2.59
10		54.20	32.49	19.93	12.48	7.96	5.17
15		81.30	48.74	29.89	18.71	11.94	7.76
20		108.40	64.98	39.85	24.95	15.93	10.35
25		135.50	81.23	49.81	31.19	19.91	12.93
30		162.60	97.47	59.78	37.43	23.89	15.52
35		189.70	113.72	69.74	43.67	27.87	18.10

Source: Dawson James

### Exhibit 8. Sum-of-the-Parts Model

	LT Gr	Discount Rate	Yrs to Peak	% Success	Peak Sales (MM's)	Term Val
<b>US - Ovaprene</b>	1%	30%	11	75%	\$263	\$907
NPV						\$0.4
<b>EU - Ovaprene</b>	1%	30%	11	75%	\$193	\$665
NPV						\$0.3
<b>US - DARE-BV1</b>	1%	30%	11	75%	\$19	\$65
NPV						\$0.0
<b>US - Sildenafil Cream</b>	1%	30%	11	75%	\$493	\$1,699
NPV						\$0.7
<b>EU - Sildenafil Cream</b>	1%	30%	11	75%	\$474	\$1,633
NPV						\$0.7
Net Margin						50%
MM Shrs OS (2030E)						49
Total						\$2

Source: Dawson James

**Exhibit 9. Income Statement**

DARE: Income Statement (\$000)																					
12 Months Ending	2018A	1Q19A	2Q19E	3Q19E	4Q19E	2019E	1Q20E	2Q20E	3Q20E	4Q20E	2020E	2021E	2022E	2023E	2024E	2025E	2026E	2027E	2Q28E	2Q29E	2Q30E
<b>Revenue:</b>																					
DARE-BV1												13,205	22,894	33,344	49,554	56,706	64,354	66,947	69,645	72,452	75,372
Ovaprene														189,764	293,242	513,567	746,931	993,923	1,255,152	1,531,252	1,822,884
Sildenafil Cream															555,059	1,479,033	2,245,765	2,947,017	3,446,180	3,715,473	3,865,579
<b>Total Product Sales</b>												<b>13,205</b>	<b>22,894</b>	<b>223,108</b>	<b>897,855</b>	<b>2,049,306</b>	<b>3,057,050</b>	<b>4,007,888</b>	<b>4,770,977</b>	<b>5,319,177</b>	<b>5,763,834</b>
DARE-BV1 Royalty Revenue (US)												3,301	5,724	8,336	12,388	14,176	16,088	16,737	17,411	18,113	18,843
Ovaprene Royalty Revenue (US)														47,441	73,311	100,699	129,677	160,310	192,677	226,852	262,916
Ovaprene Royalty Revenue (EU)																27,692	57,057	88,171	121,111	155,961	192,805
Sildenafil Cream Royalty Revenue (US)															138,765	230,994	330,448	406,307	455,238	473,630	492,765
Sildenafil Cream Royalty Revenue (EU)															138,765	230,994	330,448	406,307	455,238	473,630	492,765
<b>Total royalties, collaborative revenue</b>												<b>3,301</b>	<b>5,724</b>	<b>55,777</b>	<b>224,464</b>	<b>512,326</b>	<b>764,263</b>	<b>1,001,972</b>	<b>1,192,744</b>	<b>1,329,794</b>	<b>1,440,959</b>
<b>Total Revenue Received by Dare</b>												<b>3,301</b>	<b>5,724</b>	<b>55,777</b>	<b>224,464</b>	<b>512,326</b>	<b>764,263</b>	<b>1,001,972</b>	<b>1,192,744</b>	<b>1,329,794</b>	<b>1,440,959</b>
<b>Expenses:</b>																					
Costs of Goods Sold												561	973	9,482	38,159	87,096	129,925	170,335	202,767	226,065	244,963
<b>%COGS</b>			17%	17%	17%	17%	17%	17%	17%	17%	17%	17%	17%	17%	17%	17%	17%	17%	17%	17%	17%
General & Administrative	4,656	1,277	1,405	1,419	1,020	5,121	1,352	1,296	1,465	1,521	5,634	6,197	6,817	7,498	8,248	9,073	9,980	10,978	12,076	13,284	14,612
Research & Development	6,414	1,693	1,863	1,881	1,618	7,055	1,863	1,785	2,018	2,095	7,761	8,537	9,391	10,330	11,363	11,135	10,913	10,694	10,267	9,856	9,659
License Expense	625	113	120	110	105	448	110	119	110	119	456	466	489	513	539	566	594	624	655	688	722
Impairment of Goodwill	5,188	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
<b>Total Expenses</b>	<b>16,882</b>	<b>3,083</b>	<b>3,388</b>	<b>3,410</b>	<b>2,743</b>	<b>12,624</b>	<b>3,324</b>	<b>3,199</b>	<b>3,592</b>	<b>3,735</b>	<b>13,851</b>	<b>15,199</b>	<b>16,696</b>	<b>18,341</b>	<b>20,150</b>	<b>20,774</b>	<b>21,487</b>	<b>22,297</b>	<b>22,998</b>	<b>23,828</b>	<b>24,993</b>
Operating Income (Loss)	(16,882)	(3,083)	(3,388)	(3,410)	(2,743)	(12,624)	(3,324)	(3,199)	(3,592)	(3,735)	(13,851)	(11,898)	(10,973)	37,436	65,549	121,794	181,334	242,921	308,201	377,098	449,571
Other income (expense)	143	31	32	30	29	122	30	35	32	32	128	135	141	149	156	164	172	181	190	199	209
<b>Pretax Income</b>	<b>(16,739)</b>	<b>(3,052)</b>	<b>(3,356)</b>	<b>(3,380)</b>	<b>(2,714)</b>	<b>(12,502)</b>	<b>(3,295)</b>	<b>(3,165)</b>	<b>(3,560)</b>	<b>(3,703)</b>	<b>(13,723)</b>	<b>(11,764)</b>	<b>(10,831)</b>	<b>37,584</b>	<b>65,705</b>	<b>121,958</b>	<b>181,506</b>	<b>243,102</b>	<b>308,391</b>	<b>377,298</b>	<b>449,780</b>
Income Taxes																18,294	36,301	72,930	101,769	139,600	166,419
<b>Tax Rate</b>																<b>0%</b>	<b>15%</b>	<b>20%</b>	<b>30%</b>	<b>33%</b>	<b>37%</b>
<b>GAAP Net Income (Loss)</b>	<b>(16,817)</b>	<b>(3,044)</b>	<b>(3,356)</b>	<b>(3,380)</b>	<b>(2,714)</b>	<b>(12,494)</b>	<b>(3,295)</b>	<b>(3,165)</b>	<b>(3,560)</b>	<b>(3,703)</b>	<b>(13,723)</b>	<b>(11,764)</b>	<b>(10,831)</b>	<b>37,584</b>	<b>65,705</b>	<b>121,958</b>	<b>181,506</b>	<b>243,102</b>	<b>308,391</b>	<b>377,298</b>	<b>449,780</b>
Fx Translation	(79)	8	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
<b>GAAP Total Comprehensive Income (Loss)</b>	<b>-</b>	<b>(3,037)</b>	<b>(3,356)</b>	<b>(3,380)</b>	<b>(2,714)</b>	<b>(12,494)</b>	<b>(3,295)</b>	<b>(3,165)</b>	<b>(3,560)</b>	<b>(3,703)</b>	<b>(13,723)</b>	<b>(11,764)</b>	<b>(10,831)</b>	<b>37,584</b>	<b>65,705</b>	<b>121,958</b>	<b>181,506</b>	<b>243,102</b>	<b>308,391</b>	<b>377,298</b>	<b>449,780</b>
<b>GAAP-EPS</b>	<b>(1.57)</b>	<b>(0.27)</b>	<b>(0.29)</b>	<b>(0.16)</b>	<b>(0.13)</b>	<b>(0.84)</b>	<b>(0.12)</b>	<b>(0.12)</b>	<b>(0.13)</b>	<b>(0.13)</b>	<b>(0.50)</b>	<b>(0.32)</b>	<b>(0.29)</b>	<b>0.95</b>	<b>1.60</b>	<b>2.86</b>	<b>4.08</b>	<b>5.26</b>	<b>6.41</b>	<b>7.53</b>	<b>8.63</b>
<b>Fully Diluted EPS</b>	<b>(1.68)</b>	<b>(0.20)</b>	<b>(0.22)</b>	<b>(0.15)</b>	<b>(0.12)</b>	<b>(0.68)</b>	<b>(0.11)</b>	<b>(0.10)</b>	<b>(0.11)</b>	<b>(0.12)</b>	<b>(0.44)</b>	<b>(0.35)</b>	<b>(0.31)</b>	<b>1.02</b>	<b>1.72</b>	<b>3.07</b>	<b>4.39</b>	<b>5.65</b>	<b>6.88</b>	<b>8.09</b>	<b>9.27</b>
Wgtd Avg Shrs (Bas) - '000s	10,732	11,422	11,536	21,352	21,565	16,469	26,781	27,049	27,319	27,592	27,185	36,410	37,888	39,427	41,028	42,694	44,427	46,231	48,108	50,062	52,094
Wgtd Avg Shrs (Dil) - '000s	11,422	15,172	15,324	22,977	23,207	19,170	30,939	31,248	31,561	31,876	31,406	33,899	35,276	36,708	38,199	39,750	41,364	43,043	44,791	46,610	48,502

Source: Company reports and Dawson James

**Risk Analysis**

In addition to the typical risks associated with development stage specialty pharmaceutical companies, potential risks specific to Dare are as follows:

**Financial risk.** The company may need to raise capital in the marketplace in order to successfully push their products into the next phase, and there can be no assurances that the company will be able to successfully raise capital and or do so, on favorable terms.

**Clinical and regulatory risk.** Lead products must start and complete clinical trials. Trials may not produce results sufficient for regulatory approval.

**Partnership risk.** Dare may seek partnerships for clinical development support and commercialization. We have no specific knowledge of any discussions with possible partners today, and there can be no assurances that the company will be able to secure a favorable partnership.

**Commercial risk.** There are no assurances that the company will be able to secure favorable pricing, commercially launch products, and achieve significant market share to become profitable.

**Legal and intellectual property risk.** The company may have to defend its patents and technical know-how, and there can be no assurances that the patents will not be infringed or will be held as valid if challenged, and or that the company may infringe on third party's patents.

Companies mentioned in this report:

Lupin (NSE: LUPIN)

Perrigo (NYSE: PRGO)

Allergan (NYSE: AGN)

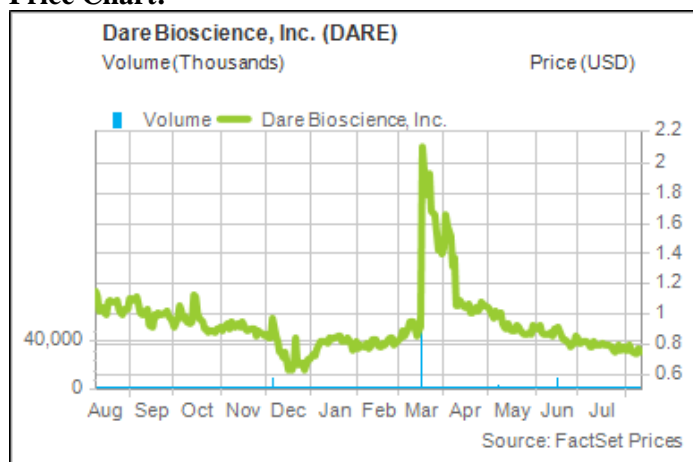
Bayer (OTCMKTS: BAYRY)

Merck (NYSE: MRK)



**Important Disclosures:**

**Price Chart:**



Price target and rating changes over the past three years:

Initiation – Buy – 7/18/2018 – Price Target \$8.00  
 Transfer of Coverage – Buy – 7/18/2019 – Price Target \$4.00  
 Update Report – Buy – 8/13/2019 – Price Target \$4.00

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**Rating Definitions:**

- 1) **Buy:** the analyst believes the price of the stock will appreciate and produce a total return of at least 20% over the next 12-18 months;
- 2) **Neutral:** the analyst believes the price of the stock is fairly valued for the next 12-18 months;
- 3) **Sell:** the analyst believes the price of the stock will decline by at least 20% over the next 12-18 months and should be sold.

The following chart reflects the range of current research report ratings for all companies followed by the analysts of the Firm. The chart also reflects the research report ratings relating to those companies for which the Firm has performed investment banking services.

Ratings Distribution	Company Coverage		Investment Banking	
	# of Companies	% of Total	# of Companies	% of Totals
Market Outperform (Buy)	42	84%	13	31%
Market Perform (Neutral)	8	16%	0	0%
Market Underperform (Sell)	0	0%	0	0%
<b>Total</b>	<b>50</b>	<b>100%</b>	<b>13</b>	<b>26%</b>

**Analyst Certification:**

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