

## INSTITUTIONAL RESEARCH

# Healthcare and Technology COMPANY NOTE

Member FINRA/SIPC

Toll Free: 866-928-0928 ◆ www.DawsonJames.com ◆ 1 N. Federal Highway, 5th floor ◆ Boca Raton, FL 33432

May 17, 2017

Tonix Pharmaceuticals Holding Corp. (NASDAQ/TNXP/\$4.13/Not rated)

Sherry Grisewood, CFA Managing Partner, Life Science Research 561-208-2943

First Quarter Results and Operation Highlights Announced

Tonix announced first quarter 2017 results and reviewed achievements during the quarter in the related press release. Management did not hold an investor conference call. Other than the financial information, the press release did not contain any information not previously made public. The company reported a net loss for the quarter ended March 31, 2017 of \$5.06 million or \$1.27 per share (based upon post-split shares) compared to a net loss of \$13.98 million or \$7.41 per share for the 2016 period. The reduction in net operating loss for 2017 compared to 2016 was due to decreased operating results and a reduction in non-cash charges attributable to the shift in clinical focus from fibromyalgia to PTSD.

Tonix reported cash and cash equivalents at March 31<sup>st</sup> of \$22.4 million compared to \$26.1 million in cash and equivalents in the prior year. Subsequent to the quarter's end, Tonix completed two financings which added approximately \$16.3 million to the balance sheet. The Company believes the April financings provide sufficient additional capital to meet company operating expenses and the cost of the HONOR trial to its completion.

#### **Clinical Status**

As previously announced, Tonix enrolled the first patient for its Phase III HONOR trial at the end of March. Management did not update the current number of enrolled patients in the 10Q or the press release. We note that all but one of the 32 study sites are now enrolling. Patient enrollment progress will determine the eventual timing of the scheduled interim analysis at 50% enrollment and is still expected to occur during the first half of 2018. If the interim analysis indicates the study should continue to full enrollment, Tonix expects to hit the 550 target enrollment in the second half of 2018, currently listed as October 2018 on *clinicaltrials.gov*. Management is incentivized to make sure the trial progresses on schedule. As previously disclosed in the 2016 10K, the Company granted 10-year options to certain employees to purchase 28,250 shares of the Company's common stock at an exercise price of \$5.50 per share. The options vest based on the number of patients that are enrolled in the HONOR Study at December 31, 2017, subject to a one year minimum service period prior to vesting. Tonix disclosed in the 10Q that 50% of the options will vest upon achieving enrollment of 250 HONOR study participants by December 31, 2017 and the remaining 50% will vest 1% for each trial patient enrolled in the study in excess of 250 patients.

#### Comment

In the near-term, the Tonix story will continue to center on enrollment progress in the HONOR trial, as this is the only benchmark available to investors by which to measure clinical progress. *SG* 





Company press release: <a href="http://ir.tonixpharma.com/press-releases/detail/1068/tonix-pharmaceuticals-reports-first-quarter-2017-financial">http://ir.tonixpharma.com/press-releases/detail/1068/tonix-pharmaceuticals-reports-first-quarter-2017-financial</a>

Company Notes provide current information we believe might be noteworthy to investors regarding the subject companies. Company Notes are not intended to be complete research reports. More detailed information concerning the rated companies referenced in this Note, including the full reports, basis for price targets and other disclosures, may be found at: <a href="http://dawsonjames.com/research">http://dawsonjames.com/research</a> coverage.

#### **Important Disclosures:**

Dawson James Securities, Inc. (the "Firm") is a member of the Financial Industry Regulatory Authority ("FINRA") and the Securities Investor Protection Corporation ("SIPC").

The Firm does not make a market in the securities of the subject companies. The Firm has engaged in investment banking relationships with TNXP in the prior 12 months, as a manager or co-manager of a public offering and has received compensation resulting from those relationships. The Firm may seek compensation for investment banking services in the future from each of the subject companies. The Firm has received other compensation from the subject companies in the last 12 months for services unrelated to investment banking.

Neither the research analyst(s) whose name appears on this report nor any member of his (their) household is an officer, director or advisory board member of these companies. The Firm and/or its directors and employees may own securities of the company(s) in this report and may increase or decrease holdings in the future. As of April 30, 2017, the Firm as a whole did not beneficially own 1% or more of any class of common equity securities of any of the subject company (s) of this report. The Firm, its officers, directors, analysts or employees may effect transactions in and have long or short positions in the securities (or options or warrants related to those securities) of the companies subject to this report. The Firm may effect transactions as principal or agent in those securities.

Analysts receive no direct compensation in connection with the Firm's investment banking business. All Firm employees, including the analyst(s) responsible for preparing this report, may be eligible to receive non-product or service specific monetary bonus compensation that is based upon various factors, including total revenues of the Firm



and its affiliates as well as a portion of the proceeds from a broad pool of investment vehicles consisting of components of the compensation generated by investment banking activities, including but not limited to shares of stock and/or warrants, which may or may not include the securities referenced in this report.

Although the statements in this report have been obtained from and are based upon recognized statistical services, issuer reports or communications, or other sources that the Firm believes to be reliable, we cannot guarantee their accuracy. All opinions and estimates included in this report constitute the analyst's judgment as of the date of this report and are subject to change without notice.

The securities of the company discussed in this report may be unsuitable for investors depending on their specific investment objectives and financial position. This report is offered for informational purposes only, and does not constitute an offer or solicitation to buy or sell any securities discussed herein in any jurisdiction where such would be prohibited. Additional information is available upon request.

#### **Ratings Definitions:**

- 1) **Buy**: the analyst believes the price of the stock will appreciate and produce a total return of at least 20% over the next 12-18 months;
- Neutral: the analyst believes the price of the stock is fairly valued for the next 12-18 months;
- 3) **Sel**l: the analyst believes the price of the stock will decline by at least 20% over the next 12-18 months and should be sold.

The following chart reflects the range of current research report ratings for all companies followed by the analysts of the Firm. The chart also reflects the research report ratings relating to those companies for which the Firm has performed investment banking services.

	Company Coverage		Investment Banking	
<b>Ratings Distribution</b>	# of Companies	% of Total	# of Companies	% of Totals
Market Outperform (Buy)	2	33%	1	50%
Market Perform (Neutral)	0	0%	0	0%
Market Underperform (Sell	0	0%	0	0%
Rating Suspensions*	4	67%	4	100%
Total	6	100%	5	83%

<sup>\*</sup>Suspensions are ratings under review for possible change due to unusual market-moving news, and/or analyst departure/change

### **Analyst Certification:**

The analyst(s) whose name appears on this research report certifies that 1) all of the views expressed in this report accurately reflect his (their) personal views about any and all of the subject securities or issuers discussed; and 2) no part of the research analyst's compensation was, is, or will be directly or indirectly related to the specific recommendations or views expressed by the research analyst in this research report; and 3) all Dawson James employees, including the analyst(s) responsible for preparing this research report, may be eligible to receive non-product or service specific monetary bonus compensation that is based upon various factors, including total revenues of Dawson James and its affiliates as well as a portion of the proceeds from a broad pool of investment vehicles consisting of components of the compensation generated by investment banking activities, including but not limited to shares of stock and/or warrants, which may or may not include the securities referenced in this report.